



2014

Annual Report

***Cornell Cooperative Extension
of Tompkins County***

2014 ANNUAL REPORT

Our Mission: To strengthen youth, adults, families and communities through learning partnerships that put knowledge to work.

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2014 BOARD OF DIRECTORS & PROGRAM COMMITTEES

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Dave McKenna, *Tompkins County Legislator*

2014 DIRECTOR'S MESSAGE

In reviewing what *your* Cooperative Extension association has accomplished in the past year, I return again and again to the idea that the credit for the following achievements belongs not to me or to our program leaders, but to the many individuals and communities across Tompkins County who inspired, created or welcomed these projects, then rolled up their sleeves and made this work actually happen for the benefit of our residents. Credit goes not just to our paid staff, but also to more than 2000 community volunteers, and a host of students and faculty from Cornell University and Ithaca College who have chosen to get involved in and support these efforts! To all of you, I offer my heartfelt thanks for the investment of your time and energies in our work, and I hope that you will share our pride in the following highlights of what has been accomplished during 2014.

One area where CCE-Tompkins made substantial progress in 2014 is technology and infrastructure. When cctompkins.org required redesign (as all websites do, every few years) we partnered with CCE county associations across NY State, hired a local developer, and oversaw the creation of a new shared web platform that not only brings a unified look, feel and mobile compatibility to participating county sites, but also enables us all to share photos and fact sheets, and to “clone” pages from one county to another, greatly increasing the valuable content we each can make available on a variety of devices to residents in our counties. Until now, each county contracted independently for web design and hosting, and the resulting sites looked and functioned very differently, and content varied widely. To date, 40 CCE county associations have joined this project and we expect more to sign on as their existing websites

need to be redesigned. While you won't be able to “test drive” the remarkable back-end features of the platform, I urge you to visit our website at cctompkins.org to experience the shared look and feel that over two-thirds of our state associations now have adopted.

I've previously reported on our crowd-funding website PEAKS! (at Peaksmaker.com) that has helped dozens of local organizations and programs raise funds for their work. More recently, our on-staff developer used open source software to create a customizable donor database that we – and 4 other local non-profits thus far -- have adopted. At a cost of less than 20% of that of a commercial donor database product, this effort is helping us and other local non-profits to capture and continue to build upon existing relationships with our constituents, making each of us stronger in the process.

Strengthening the local economy is one of Cooperative Extension's longstanding priorities. This year, we worked to develop the infrastructure to support bulk wood pellet delivery in our region, with a \$1.7 million “Cleaner Greener Communities” grant that was awarded in 2013. Our staff identified potential commercial demonstration sites for large wood pellet fired boilers, and worked with stakeholders in the 8-county Southern Tier region to quantify potential demand. You can look forward to hearing details in the coming year on the number of jobs this exciting project can be expected to create, as well the projected amount of carbon emissions that can be offset by converting from fossil fuels to a locally-sourced renewable fuel.

Here in Tompkins County, ten local micro-businesses (including popular food trucks and caterers) now are using our two certified commercial kitchens – the Cargill Teaching

Kitchen here in our Education Center and the kitchen at 4-H Acres – to start and grow their businesses. According to Chris Kirby, founder of The Ithaca Hummus Company, *“The 4-H Acres has been an incredibly valuable resource for me, and The Ithaca Hummus Co. would not have been able to grow so quickly without it.”* Community visioning sessions on gaps in our local foodshed long have identified commercial kitchens as integral to growing the local food economy, and we are pleased that CCE facilities are being used to help strengthen individual businesses and create local jobs.

Tompkins County leads the state in residential solar installations and local energy firms have added tens of new jobs in the last year. Building upon this local need, in 2014 CCE-Tompkins partnered with Taitem Engineering in Ithaca to create the Tompkins County Diversity Solar Apprenticeship Program (TCDSA). Funded entirely through the regular operating budgets of both CCE-Tompkins and Taitem Engineering, this program provides training and apprenticeship opportunities in renewable energy for people who face employment barriers due to a lack of recent work experience or out-to-date skills. TCDSA specifically targets under-represented groups that reflect the ethnic diversity of local residents, and the program has the potential to reduce transaction costs for employers while increasing the chances of success for the apprentices. To date, two apprentices have been placed on the job, and two new firms have signed on and made commitments to hire.

You can see a full breakdown of our 2014 impacts in Tompkins County on page 5 of this publication. But while these highlights may seem like “new” areas for extension activity, you



Ken Schlather, Executive Director, CCE-Tompkins

can be assured that we continue to work in our more traditional spheres, helping children and adults, families and communities within our county to become stronger and more resilient – both personally and professionally. With the guidance and direction of our volunteer Program Committees and Board of Directors, we remain committed to our goals of working to support thriving children and families, strong communities, a robust local economy, a healthy environment, and food security for all.

In closing, one of our programs in 2014, the Seed-to-Table Experience, included a type of Iron Chef competition, for kids. As part of that competition in which teams of kids were given a chance to cook a meal from a selection of local foods, winners were selected based on the the presentation, the content, and the flavor of the whole meal that was prepared. Winners were chosen and named, true, but what was clear to everyone involved was that everyone won. Everyone had fun, everyone learned something, everyone gained something. That pretty much sums up our programming and efforts in 2014: The Winner was...All of us!

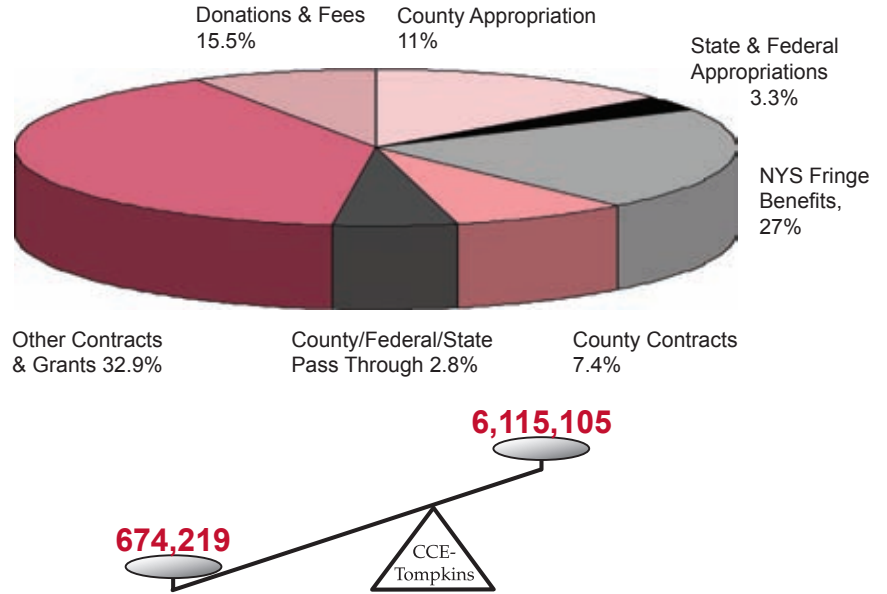
Ken Schlather
Executive Director

TOMPKINS COUNTY APPROPRIATION LEVERAGED THE FOLLOWING SUPPORT IN 2014

Cooperative Extension uses its unique partnership with federal, state, and local governments, adding volunteer involvement, fund raising and in-kind contributions to bring an 12-fold return in educational resources for each Tompkins County tax dollar received.

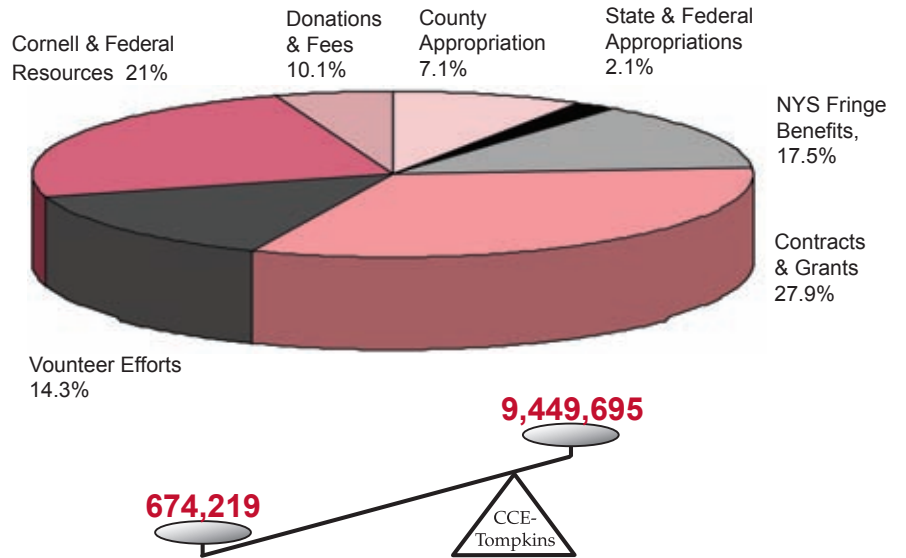
Direct Support Ratio 1 : 8.1

County Appropriation	\$674,219
State and Federal Appropriations	200,708
Fringe Benefits, NYS	1,653,548
County Contracts	453,142
County Fed./State Pass Through	172,550
Other Contracts/Grants	2,010,909
Donations & Fees	950,029
Total	\$6,115,105

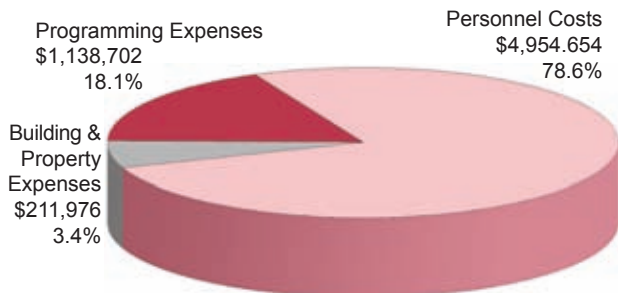


In-Kind & Direct Support Ratio 1 : 13

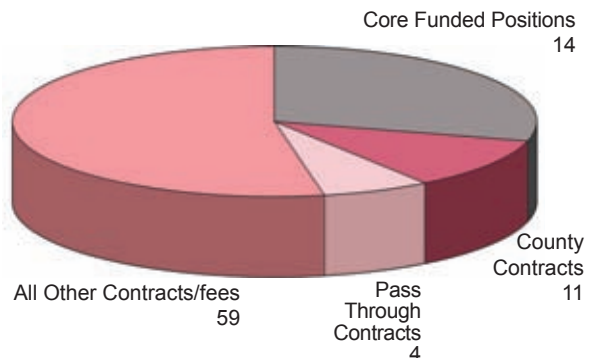
County Appropriation	\$674,219
State and Federal Appropriations	200,708
Fringe Benefits, NYS	1,653,548
Contracts/Grants	2,636,601
Volunteer Efforts	1,350,126
Cornell & Federal Resources	1,984,464
Donations & Fees	950,029
Total	\$9,449,695



2014 Expenses by Type



2014 Employees (FTEs) by Funding Source



The Impacts of County Appropriation Through Cooperative Extension (2014)

Program	Savings to County		Positive Impact on County Economy		Quality of Life	Local Actors/Local Buy-In							
	Savings in Budget	Acron Tax Revenues	Outside Grants (in dollars)	Size of Sector (annual sales or product value in \$)		# of Jobs	# of Part-Participants	# of Volun-teers	Hours of Volun-teers	# of Partners	In-kind Contrib's from local bus/org's	# Work-study Students	Work-study FTEs
Agriculture & Environment													
Ag Plan Implementation	45 k		45000	60 million	1200	Open Space	260	55	540	9	\$10,800	2	0.5
Ag Econ Development	35 k	25 k	170000	60 million	1200		175	15	150	10	\$10,300	1	0.25
Ag Awareness Education			6000	60 million	1200	Familand Preservation	1360	143	666	45	\$5,852	1	0.25
Commercial Ag		10 k	125000	60 million	1200	Economy	3500	12	220	259	\$5,760		
Local Food/Agritourism		25 k	35000	20 million	300	Local Bus, Farm Visibility	4006 ⁷	30	300	48	\$6,000	2	0.5
Home/Comm'l Horticulture		5 k	12000	6 million	400	Beautification	5760	50	1603	62	\$6,500	1	0.25
Compost	2k					Waste Reduction	7011	95	1659	16	\$2,000		
Environment/Green Building		^	70000	36 million	200	Env & Water Quality	10780	274	1900	121	\$18,100	7	1.9
Way2Go Transportation Ed.		^	200000	65 million			5995	20	760	38	\$3,540	4	1.25
Community Beautification	15 k	3 k	85000	59 million		Tourism, Comm. Pride	3302	49	2880	45	\$22,050	1	0.25
Ithaca Children's Garden		^	60000			Community Resource	5964	296	2365	20	\$10,000	4	1.25
Family & Community Well-Being						Child Safety, Parenting							
Parenting Ed, Family Visits	80 k		45000			Skills, Family	789	14	240	41	\$10,100	2	0.5
Comm. Support for Families			69000			Reunification & Strength	599	13	175	20	\$9,050	3	0.5
Community Development	4.2 k		132000			Comm. Strength, Diversity	10806 ¹¹	105	1501	61	\$45,775	5	1
Financial Management	1 k	^	25000	195 million		Ind Fin Mnt, Stress Red.	136	3	31	12			
Energy: Efficiency & Renewable		^	233000	72 million	800	Home & Env benefits	7476	143	3090	57	\$46,725	12	2.75
Consumer Ed			17822			Reduce health risks	1127	9	177	17	\$800		
Food Safety				84 million	1000	Food quality, safety	624	3	44	12		1	0.25
NutritionEd/Food Access	6.5 k		235000			Improved Dietary Quality; Leadership Dev	4511	75	1491	165	\$129,960	3	1.5
4-H Youth Development				15 million			2500						
4-H Clubs/Teen Leaders	30 k					Youth with life skills, leadership, health gains	355	297	28,206	91	\$5,697	4	2.25
Primitive Pursuits	10 k		430000			Increased youth opps, risk red., school perf.	1450	34	640	27	\$22,000	2	0.5
Urban Outreach & OURS	60 k		13500			Youth Work Experience	133	129	8101	13	\$30,340	6	2.75
Rural Youth Services	110 k		125000		6		1293	51	2029	24	\$43,000	1	0.25
Youth Markets							12	6	144	7		2	0.5
Governance/Admin								93	1021			5	1.25
Totals	398.7	68 k	2,133,322				79,444	2014	59,933	1,220	\$444,179	69	20.4

THANKS TO OUR 2014 DONORS

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Helen Howard
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Master Composter Program
Adam Michaelides
Nancy Potter

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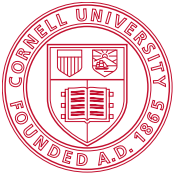
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Dryden Dragonflies 4-H Club
Dryden Specialty Trophy
& Awards
Dryden Youth Opportunity Fund
East Hill Antiques
Empire Tractor
Family Reading Partnership
Farm Credit East
Fedco Seeds
Finger Lakes Permaculture
Institute
First Giving
First National Bank of Groton
First Presbyterian Church
First Unitarian Society of Ithaca
Funding Factory
Gimme! Coffee
Great Local Foods Network
Greater Ithaca Activities Center
(GIAC)
Hazelnut Kitchen
Heirloom Seeds
Home Green Home
The Howland Foundation
The Inn on Columbia
Inspiration Farm
Ithaca Bakery
Ithaca Beer Company
Ithaca Family Chiropractic
Ithaca Monthly Meeting of the
Religious
Jerry Dell Farm

The Jewish Community Foundation
of Greater Metrowest NJ
JM Murray Inc.
Kiwanis Club of Ithaca, Inc.
Madeline's Restaurant
Maguire Automotive
Manos Diner/Ichabod K-17 Lounge
McDonald's Corporation
Moe's Southwest Grill
Moosewood Restaurant
NYS 4-H Foundation, Inc.
The Nines
Papa John's Pizza
Pinetree Garden Seeds
Pioneer Hi-Bred International, Inc.
Rasa Spa
Reed's Seeds
Satori Day Spa
Share Our Strength
Short Stop Deli
Social Service League of Ithaca
Society of Friends - Ithaca
Solar Systems Unlimited
Southern Exposure Seed
Exchange
The Statler Hotel at Cornell
University
Taste of Thai Express
Taughannock Area Rabbit
Breeders Association
Tidbits Publishing, Inc.
Tompkins Charitable Gift Fund
Tompkins County Farm Bureau
Tompkins County Quilters Guild
Tompkins County Solid Waste
Management
Tompkins Trust Company
Trader K's
United Way of Tompkins County
Walnut Ridge Dairy LLC
Wegman's Markets
WENY
Wideawake Dairy
William Henry Miller Inn

*NOTE: this list does not
reflect donations to the Ithaca
Children's Garden or the
Multicultural Resource Center,
which are independent 501(c)
(3) organizations that are
affiliated with CCE-Tompkins
but that maintain separate
financial records.*




Cooperative Extension

Tompkins County

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